Non-Listed REIT Fact Sheets 1Q 2014

MTS Research Advisors' Non-Listed REIT Fact Sheets present financial and real estate data taken from reported financial statements and other SEC-filed reports and provide certain metrics calculated from this data. The Fact Sheets are a resource to provide greater education and transparency to non-listed REITs. These Fact Sheets are not

intended to and do not constitute investment advice.



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\$ in 000s	American Realty Capital Global Trust	Carter Validus Mission Critical REIT	Cole Office & Industrial REIT REIT	CPA 18 Global	Industrial Property Trust
OFFERING					
Effective Date	4/20/12	12/12/10	9/17/13	5/7/13	7/24/13
Offering Size (Current)	\$1,500,000	\$1,500,000	\$2,500,000	\$1,000,000	\$1,500,000
Equity Raised	\$673,000	\$1,037,500	\$8,400	\$636,300	\$24,000
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Net Lease	Net Lease	Net Lease	Net Lease	Net Lease
Sector	Diversified	Diversified	Diversified	Diversified	Industrial
Properties (#)	50	35	1	18	3
Square Feet	3,581,000	3,449,000	84,000	4,275,000	290,000
Occupancy	100%	100%	100%	100%	100%
Remaining Lease Term	13.3	12.3	9.6	14.1	6.8
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	Property Type
	Office 61%	Data Center 58%	Office 100%	Office 59%	Industrial 100%
	Industrial 31%	Med. Office 42%		Retail 19%	
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	England 52%	Dallas 19%	California 100%	Poland 26%	Washington 51%
	United States 34%	San Diego 13%		Croatia 19%	Texas 49%
BALANCE SHEET					
Invested Assets	\$503,800	\$1,133,200	\$23,900	\$569,600	\$23,500
Liquidity Ratio	34%	11%	7%	34%	14%
Leverage Ratio	41%	29%	78%	44%	29%
Short-Term Debt Ratio	1%	25%	100%	2%	0%
Variable Rate Debt Ratio	16%	22%	100%	21%	100%
DISTRIBUTIONS					
Distribution Rate	7.10%	7.00%	6.00%	6.25%	4.50%
FFO Yield	4.81%	6.57%	Negative	5.58%	3.83%
FFO Payout Ratio	149%	107%	Negative	112%	160%
IPA MFFO Yield	4.20%	5.14%	N/A	2.03%	2.14%
IPA MFFO Payout Ratio	171%	136%	N/A	248%	287%

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



	ARC Daily Net Asset	Cole Real Estate Income Strategy	Dividend Cap. Diversified	Jones Lang LaSalle Income	RREEF Property
\$ in 000s	Value Trust	(Daily NAV)	Property Fund	Property Trust	Trust
OFFERING					
Effective Date	8/15/11	12/6/11	1/27/06	10/1/12	1/3/13
Offering Size (Current)	\$1,500,000	\$3,500,000	\$2,250,000	\$3,000,000	\$2,250,000
Equity Raised	\$21,500	\$78,600	\$1,749,400	\$196,900	\$29,700
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Net Lease	Net Lease	Hybrid	Hybrid	Hybrid
Sector	Diversified	Retail	Diversified	Diversified	Diversified
Properties (#)	13	40	68	27	2
Square Feet	202,000	775,000	11,700,000	6,643,000	125,000
Occupancy	100%	100%	92%	97%	100%
Remaining Lease Term	12.2	12.5	7.3	N/A	6.6
DIVERSIFICATION					
	Property Type	<u>Tenant</u>	<u>Property Type</u>	<u>Property Type</u>	<u>Property Type</u>
	Industrial 66%	CVS 9%	Office 59%	Office 34%	Office 58%
	Retail 32%	Lowe's 8%	Retail 30%	Apartments 25%	Mixed-Use 42%
	<u>Tenant</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	FedEx 65%	Michigan 16%	New England 17%	South 44%	Illinois 58%
	Dollar General 13%	Texas 14%		West 23%	Washington 42%
BALANCE SHEET					
Invested Assets	\$32,800	\$118,200	\$2,688,300	\$856,400	\$29,200
Liquidity Ratio	3%	1%	4%	5%	9%
Leverage Ratio	34%	36%	43%	46%	10%
Short-Term Debt Ratio	0%	100%	45%	14%	100%
Variable Rate Debt Ratio	0%	100%	23%	28%	100%
DISTRIBUTIONS					
Distribution Rate	6.22%	5.51%	3.50%	4.30%	4.95%
FFO Yield	6.37%	6.66%	4.44%	7.07%	Negative
FFO Payout Ratio	97%	82%	73%	52%	Negative
IPA MFFO Yield	6.09%	N/A	N/A	N/A	N/A
IPA MFFO Payout Ratio	102%	N/A	N/A	N/A	N/A

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



	ARC - Retail	Inland	ARC	CNL	NorthStar
	Centers of	Real Estate	Healthcare	Healthcare	Healthcare
\$ in 000s	America	Income Trust	Trust II	Properties	Income
OFFERING					
Effective Date	3/17/11	10/18/12	2/14/13	6/27/11	8/7/12
Offering Size (Current)	\$1,500,000	\$1,500,000	\$1,700,000	\$3,000,000	\$1,000,000
Equity Raised	\$206,300	\$106,900	\$545,600	\$657,400	\$210,800
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Hybrid	Hybrid	Hybrid	Hybrid	Hybrid
Sector	Retail	Retail	Healthcare	Healthcare	Healthcare
Properties (#)	3	16	10	73	9
Square Feet/ Units	546,000	591,000	224,000	3,101 units	800,000
Occupancy	92%	99%	91%	96%	100%
Remaining Lease Term	5.0	9.5	7.6	7.3	7.7
DIVERSIFICATION					
	<u>Tenant</u>	Property Type	<u>Property Type</u>	<u>Property Type</u>	Property Type
	Toys'R'Us 10%	Retail Center 85%	Med. Office 89%	Sr. Living 72%	Assist. Living 45%
	Best Buy 9%	Net Lease 15%	Hospital 11%	Med. Office 20%	Indep. Living 41%
	<u>Geography</u>	<u>Tenant</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	Texas 53%	Dollar General 20%	Colorado 18%	Oregon 12%	Texas 28%
	Missouri 47%	LA Fitness 17%	Illinois 17%	Maryland 9%	Colorado 23%
BALANCE SHEET					
Invested Assets	\$106,600	\$99,100	\$64,600	\$1,085,800	\$163,000
Liquidity Ratio	55%	25%	84%	3%	31%
Leverage Ratio	59%	38%	0%	61%	37%
Short-Term Debt Ratio	0%	26%	0%	37%	19%
Variable Rate Debt Ratio	0%	81%	0%	46%	100%
DISTRIBUTIONS					
Distribution Rate (Cash Only)	6.40%	6.00%	6.80%	4.00%	6.75%
FFO Yield	3.28%	3.68%	0.80%	4.30%	1.97%
FFO Payout Ratio	195%	161%	856%	92%	334%
IPA MFFO Yield	3.87%	N/A	0.72%	3.94%	2.09%
IPA MFFO Payout Ratio	166%	N/A	946%	101%	324%

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



	Hartman Short-Term	United Realty	Hines Global	KBS REIT	KBS Legacy Partners
\$ in 000s	Income XX	Trust	REIT	III	Apartment REIT
OFFERING					•
Effective Date	2/9/10	8/15/12	8/5/09	10/26/10	3/12/10
Offering Size (Current)	\$200,000	\$1,097,000	\$3,500,000	\$2,000,000	\$2,000,000
Equity Raised	\$64,500	\$8,000	\$2,641,000	\$797,600	\$197,000
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Hybrid	Hybrid	Managed Income	Managed Income	Managed Income
Sector	Diversified	Diversified	Office	Office	Apartment
Properties (#)	5	2	40	12	11
Square Feet (Office)/ Units (Apt)	726,000	139 Units	13,533,000	5,010,000	3,039 Units
Occupancy	76%	100%	95%	90%	93%
Remaining Lease Term	N/A	N/A	N/A	5.3	N/A
DIVERSIFICATION					
	Property Type	Property Type	Property Type	Property Type	<u>Property Type</u>
	Office 54%	Apartment 100%	Office 79%	Office 100%	Apartment 100%
	Retail 46%		Retail 14%		
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	Texas 100%	New York 100%	U.S. 58%	Illinois 28%	Maryland 26%
			International 42%	Texas 25%	N. Carolina 18%
BALANCE SHEET					
Invested Assets	\$71,300	\$24,100	\$4,299,700	\$1,396,200	\$408,300
Liquidity Ratio	1%	1%	4%	5%	6%
Leverage Ratio	21%	64%	51%	56%	72%
Short-Term Debt Ratio	100%	5%	50%	3%	5%
Variable Rate Debt Ratio	100%	0%	61%	21%	0%
DISTRIBUTIONS					
Distribution Rate	7.00%	7.37%	6.32%	6.50%	5.93%
FFO Yield	4.41%	6.36%	6.60%	8.31%	4.52%
FFO Payout Ratio	159%	114%	92%	77%	142%
IPA MFFO Yield	4.41%	7.05%	6.74%	6.54%	4.55%
IPA MFFO Payout Ratio	159%	103%	94%	99%	141%

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	Apple	Carey	Lightstone	Moody	MVP
	REIT	Watermark	Value Plus	National	REIT
\$ in 000s	10	Investors	REIT II	REIT I	
OFFERING					
Effective Date	1/19/11	12/20/13	2/17/09	4/15/09	9/15/12
Offering Size (Current)	\$2,000,000	\$935,000	\$300,000	\$1,000,000	\$500,000
Equity Raised	\$900,100	\$605,800	\$87,300	\$41,400	\$8,500
Status	Open	Open	Open	Open	Open
PORTFOLIO					
Strategy	Managed Income	Managed Income	Managed Income	Managed Income	Managed Income
Sector	Hotel	Hotel	Hotel	Hotel	Parking/Storage
Properties (#)	49	18	5	5	14
Units	6,188	3,967	613	587	N/A
Occupancy	70%	71%	60%	N/A	96%
RevPAR (Hotels)	\$84	\$107	\$59	N/A	N/A
DIVERSIFICATION					
	Property Type	Hotel Brand	Property Type	Property Type	Property Type
	Hotel 100%	Renaissance 15%	Hotel 100%	Hotels 100%	Office 71%
		Hawks Cay 14%			Parking 18%
	Hotel Brand (#)	<u>Geography</u>	Hotel Brand (#)	Hotel Brand (#)	<u>Geography</u>
	Hilton Garden 11	California 22%	TownPlace 3	Hyatt Place 2	Nevada 86%
	Homewood 10	Illinois 15%	SpringHill Suites 1	Hampton Inn 1	
BALANCE SHEET					
Invested Assets	\$954,200	\$889,800	\$80,500	\$84,100	\$64,800
Liquidity Ratio	0%	10%	21%	3%	1%
Leverage Ratio	22%	63%	30%	68%	55%
Short-Term Debt Ratio	79%	21%	6%	16%	16%
Variable Rate Debt Ratio	43%	0%	0%	0%	0%
DISTRIBUTIONS					
Distribution Rate	7.50%	5.50%	6.50%	8.00%	6.70%
FFO Yield	7.91%	Negative	4.03%	6.27%	1.85%
FFO Payout Ratio	95%	Negative	161%	128%	305%
IPA MFFO Yield	N/A	0.13%	3.57%	N/A	1.85%
IPA MFFO Payout Ratio	N/A	4191%	182%	N/A	305%

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	ARC	NorthStar	NorthStar	United	Resource
¢ := 000a	Realty Finance	Real Estate Income II	Real Estate Income Trust	Development	Real Estate
\$ in 000s OFFERING	Finance	Income II	Income Trust	Funding IV	Opportunity
Effective Date	2/12/13	5/6/13	2010-2013	2009-2013	6/16/10
Offering Size (Current)	\$2,000,000	\$1,500,000	N/A	N/A	\$750,000
Equity Raised	\$73,500	\$75,900	\$1,002,800	\$641,900	\$648,500
Status	Open	Open	Closed	Closed	Closed
PORTFOLIO					
Strategy	Debt	Debt	Debt	Debt	Opportunity
Sector	Diversified	Diversified	Diversified	Residential	Apartment
Properties/Investments (#)	9	3	43	120	35
Units	N/A	N/A	N/A	N/A	10,121 units
Occupancy	N/A	N/A	N/A	N/A	N/A
Remaining Lease Term	N/A	N/A	N/A	N/A	N/A
DIVERSIFICATION					
	<u>Debt</u>	<u>Debt</u>	<u>Debt</u>	<u>Debt</u>	<u>Property Type</u>
	Mezzanine 82%	First Lien 100%	First Lien 74%	First Lien 70%	Apartment 100%
	Subordinated 18%		Mezzanine 15% CMBS 9%	Second Lien 35%	
	<u>Borrower</u>	<u>Collateral</u>	Subordinated 3%	<u>Geography</u>	<u>Geography</u>
	Hotel 35%	Hotel 54%		Texas 100%	Texas 21%
	Office 19%	Apartment 46%			Georgia 20%
BALANCE SHEET					
Invested Assets	\$69,300	\$135,500	\$1,364,200	\$547,600	\$681,100
Liquidity Ratio	0%	10%	11%	1%	17%
Leverage Ratio	11%	61%	46%	7%	42%
Short-Term Debt Ratio	100%	100%	5%	100%	9%
Variable Rate Debt Ratio	55%	100%	82%	100%	29%
DISTRIBUTIONS					
Distribution Rate	8.25%	7.00%	8.00%	8.20%	4.00%
FFO Yield	4.90%	0.50%	7.28%	8.05%	Negative
FFO Payout Ratio	168%	1359%	108%	102%	Negative
IPA MFFO Yield	5.18%	0.75%	8.25%	8.63%	Negative
IPA MFFO Payout Ratio	159%	939%	97%	95%	Negative

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\$ in 000s	American Realty	Cole Credit	Cole	Corporate	Industrial
	Capital Trust	Property	Corporate	Property Assoc.	Income
	V	Trust IV	Income Trust	17 Global	Trust
OFFERING					
Capital Raise (Years)	2013	2012-2014	2011-2013	2007-2013	2009-2013
Equity Raised	\$1,557,400	\$2,962,000	\$1,939,900	\$2,812,200	\$2,086,900
Current NAV/Share	N/A	N/A	N/A	\$9.50	N/A
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Net Lease	Net Lease	Net Lease	Net Lease	Net Lease
Sector	Retail	Retail	Diversified	Diversified	Industrial
Properties (#)	443	405	82	429	297
Square Feet	12,400,000	12,700,000	16,000,000	40,000,000	57,600,000
Occupancy	100%	99%	100%	100%	94%
Remaining Lease Term	10.4	12.1	11.8	N/A	5.2
DIVERSIFICATION					
	Property Type Net Lease 100%	Property Type Disc. Store 13% Drugstore 11%	Property Type Office 76% Industrial 24%	Property Type Office 32% Warehouse 23% Retail 21%	Tenant Amazon.com 6% Home Depot 4%
	<u>Tenant</u> SunTrust 19% Sanofi US 12%	<u>Geography</u> California 12% Texas 11%	<u>Tenant</u> Amazon.com 8% Tesoro 8%	Industrial 16% Other 8%	Geography Phoenix 10% S. California 10%
BALANCE SHEET					
Invested Assets	\$2,080,200	\$2,467,400	\$2,446,700	\$4,631,800	\$3,747,100
Liquidity Ratio	1%	25%	1%	6%	0%
Leverage Ratio	37%	30%	32%	42%	51%
Short-Term Debt Ratio	25%	0%	7%	21%	15%
Variable Rate Debt Ratio	44%	40%	68%	8%	16%
DISTRIBUTIONS					
Distribution Rate	6.60%	6.25%	6.50%	6.50%	6.00%
FFO Yield	5.87%	4.35%	6.62%	5.45%	6.17%
FFO Payout Ratio	112%	142%	97%	118%	97%
IPA MFFO Yield	5.36%	N/A	N/A	5.01%	5.17%
IPA MFFO Payout Ratio	123%	N/A	N/A	130%	116%

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\$ in 000s	Griffin Capital Essential Asset REIT	Global Income Trust	Inland American Real Estate	Lightstone Value Plus REIT	Summit Healthcare REIT
OFFERING					
Capital Raise (Years) Equity Raised	2009-2014 \$1,020,100	2010-2013 \$82,200	2005-2009 \$8,941,300	2006-2008 \$247,300	2006-2010 \$171,800
Current NAV/Share	N/A	N/A	\$6.94	\$11.80	\$2.09
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Net Lease	Hybrid	Hybrid	Hybrid	Hybrid
Sector	Diversified	Diversified	Diversified	Diversified	Healthcare
Properties (#)	46	9	272	38	11
Square Feet	10,736,000	1,308,000	24,973,000	3,100,000	331,000
Occupancy	90%	100%	91%	88%	100%
Remaining Lease Term	7.9	6.4	N/A	N/A	N/A
DIVERSIFICATION					
	Property Type	<u>Property Type</u>	<u>Property Type</u>	<u>Property Type</u>	<u>Property Type</u>
	Office 87%	Office 41%	Hotel 49%	Hotel 33%	Healthcare 100%
	Industrial 13%	Industrial 39%	Retail 29%	Apartment 31%	
			Apartment 7%	Retail 21%	
	<u>Geography</u>	<u>Geography</u>	Non-Core 15%	Industrial 15%	<u>Geography</u>
	California 12%	Texas 52%			Oregon 35%
	Ohio 11%				N. Carolina 30%
BALANCE SHEET					
Invested Assets	\$1,401,000	\$121,900	\$10,420,700	\$634,800	\$143,400
Liquidity Ratio	14%	8%	9%	10%	11%
Leverage Ratio	36%	59%	40%	46%	37%
Short-Term Debt Ratio	53%	46%	34%	78%	39%
Variable Rate Debt Ratio	45%	0%	27%	28%	100%
DISTRIBUTIONS					
Distribution Rate	6.75%	6.50%	5.00%	7.00%	0.00%
FFO Yield	7.47%	5.55%	4.91%	7.96%	Negative
FFO Payout Ratio	90%	115%	102%	87%	N/A
IPA MFFO Yield	6.95%	3.04%	N/A	6.67%	Negative
IPA MFFO Payout Ratio	97%	214%	N/A	105%	N/A

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	Griffin-American	Sentio	Landmark	Monogram	Steadfast
	Healthcare	Healthcare	Apartment	Residential	Income
\$ in 000s	REIT II	Properties	Trust	Trust	REIT
OFFERING					
Capital Raise (Years)	2009-2013	2008-2011	2006-2010	2008-2011	2010-2013
Equity Raised	\$2,948,400	\$125,300	\$219,200	\$1,505,500	\$755,700
Current NAV/Share	\$10.22	\$11.63	\$8.15	\$10.03	N/A
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Hybrid	Hybrid	Managed Income	Managed Income	Managed Income
Sector	Healthcare	Healthcare	Apartment	Apartment	Apartment
Properties (#)	286	22	79	54	65
Square Feet/ Units	11,111,000	1,361,000	23,991 units	9,153 units	16,271 units
Occupancy	96%	N/A	95%	95%	94%
Remaining Lease Term	9.4	N/A	N/A	N/A	N/A
DIVERSIFICATION					
	Property Type	<u>Property Type</u>	Property Type	<u>Property Type</u>	Property Type
	Med. Office 44%	Sr. Living 88	Apartment 100%	Apartment 100%	Apartment 100%
	Sr. Housing 30%	Net Lease 10%			
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography (#)</u>	<u>Geography</u>
	U.K 15%	Texas 24%	Dallas 27%	California 8	Texas 43%
		Illinois 17%	Atlanta 12%	Texas 6	Oklahoma 11%
BALANCE SHEET					
Invested Assets	\$3,008,700	\$266,700	\$1,865,000	\$2,711,000	\$1,566,200
Liquidity Ratio	1%	8%	0%	10%	3%
Leverage Ratio	16%	68%	63%	38%	66%
Short-Term Debt Ratio	56%	25%	52%	27%	6%
Variable Rate Debt Ratio	36%	17%	34%	7%	52%
DISTRIBUTIONS					
Distribution Rate	6.65%	5.00%	3.00%	3.50%	7.00%
FFO Yield	6.08%	7.89%	2.11%	3.05%	4.47%
FFO Payout Ratio	110%	63%	142%	113%	158%
IPA MFFO Yield	5.63%	7.47%	N/A	3.13%	5.02%
IPA MFFO Payout Ratio	118%	67%	N/A	110%	139%

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



	Hines	KBS	KBS	Signature	TIER
	REIT	REIT	REIT II	Office	REIT
\$ in 000s				REIT	
OFFERING					
Capital Raise (Years)	2004-2009	2006-2008	2008-2010	2010-2013	2003-2008
Equity Raised	\$2,172,700	\$1,760,000	\$1,892,700	\$511,000	\$2,469,800
Current NAV/Share	\$6.40	\$4.45	\$10.29	N/A	\$4.20
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Managed Income	Managed Income	Managed Income	Managed Income	Managed Income
Sector	Office	Office	Office	Office	Office
Properties (#)	39	417	28	13	38
Square Feet	19,779,000	10,700,000	11,600,000	2,624,000	15,500,000
Occupancy	86%	83%	93%	99%	85%
Remaining Lease Term	N/A	5.5	3.9	5.8	N/A
DIVERSIFICATION					
	Property Type	<u>Property Type</u>	<u>Property Type</u>	<u>Tenant</u>	Property Type
	Office 91%	GKK Assets 53%	Office 95%	State Farm 14%	Office 100%
	Retail 7%	Office 37%	Industrial 5%	Time Warner 13%	
	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>	<u>Geography</u>
	Los Angeles 18%	N. Carolina 10%	Illinois 19%	Houston 19%	Texas 32%
	Dallas 13%		California 18%	Atlanta 17%	Illinois 17%
BALANCE SHEET					
Invested Assets	\$2,481,300	\$2,088,000	\$2,978,900	\$676,200	\$3,424,300
Liquidity Ratio	3%	10%	10%	1%	12%
Leverage Ratio	47%	40%	49%	24%	43%
Short-Term Debt Ratio	68%	53%	83%	40%	85%
Variable Rate Debt Ratio	45%	22%	15%	55%	2%
DISTRIBUTIONS					
Distribution Rate	2.90%	0.00%	6.50%	6.00%	0.00%
FFO Yield	3.32%	1.31%	8.38%	6.96%	1.93%
FFO Payout Ratio	80%	N/A	76%	86%	N/A
IPA MFFO Yield	2.88%	0.83%	7.09%	N/A	1.53%
IPA MFFO Payout Ratio	101%	N/A	92%	N/A	N/A

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



	Phillips-Edison	Strategic	Apple	CNL	Strategic
	ARC Shopping	Realty	Hospitality	Lifestyle	Storage
\$ in 000s	Center REIT	Trust	REIT	Properties	Trust
OFFERING					
Capital Raise (Years)	2010-2014	2009-2013	2007-2010	2004-2011	2008-2013
Equity Raised	\$1,757,800	\$108,300	\$1,860,300	\$2,633,800	\$513,100
Current NAV/Share	N/A	\$10.60	\$10.10	\$6.85	\$10.79
Status	Closed	Closed	Closed	Closed	Closed
PORTFOLIO					
Strategy	Hybrid	Hybrid	Managed Income	Managed Income	Managed Income
Sector	Retail	Retail	Hotel	Other	Storage
Properties/ Loans (#)	100	16	188	145	125
Square Feet/Rooms/Units	10,529,000 sf	1,521,000 sf	23,489 rooms	N/A	79,455 units
Occupancy	95%	87%	74%	N/A	84%
Remaining Lease Term	6.3	7.0	N/A	N/A	N/A
DIVERSIFICATION					
	<u>Tenant</u>	<u>Property Type</u>	Property Type	<u>Property Type</u>	Property Type
	Publix 9%	Retail 100%	Hotels 100%	Ski Resorts 25%	Storage 100%
	Kroger 7%			Attractions 22% Golf 19%	
	<u>Geography</u>	<u>Geography</u>	Hotel Brand (#)	Sr. Housing 16%	<u>Geography</u>
	Georgia 13%	California 27%	Courtyard 34	Other 18%	California 15%
	Florida 10%		Hampton Inn 32		Georgia 13%
BALANCE SHEET					
Invested Assets	\$1,524,700	\$184,200	\$3,942,500	\$3,374,500	\$724,200
Liquidity Ratio	14%	2%	2%	3%	3%
Leverage Ratio	18%	65%	18%	37%	54%
Short-Term Debt Ratio	54%	41%	39%	39%	42%
Variable Rate Debt Ratio	0%	3%	21%	30%	7%
DISTRIBUTIONS					
Distribution Rate	6.70%	2.00%	6.50%	4.25%	6.50%
FFO Yield	4.61%	Negative	6.18%	2.67%	3.98%
FFO Payout Ratio	145%	Negative	109%	154%	161%
IPA MFFO Yield	4.23%	Negative	N/A	2.39%	4.13%
IPA MFFO Payout Ratio	158%	Negative	N/A	178%	157%

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.

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