Non-Listed REIT Fact Sheets 1Q 2014

MTS Research Advisors' Non-Listed REIT Fact Sheets present financial and real estate data taken from reported financial statements and other SEC-filed reports and provide certain metrics calculated from this data. The Fact Sheets are a resource to provide greater education and transparency to non-listed REITs. These Fact Sheets are not

intended to and do not constitute investment advice.



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| \$ in 000s | American Realty Capital Global Trust | Carter Validus Mission Critical REIT | Cole Office & Industrial REIT REIT | CPA 18 Global | Industrial Property Trust |
|--------------------------|--|--|--|---------------------|---------------------------------|
| OFFERING | | | | | |
| Effective Date | 4/20/12 | 12/12/10 | 9/17/13 | 5/7/13 | 7/24/13 |
| Offering Size (Current) | \$1,500,000 | \$1,500,000 | \$2,500,000 | \$1,000,000 | \$1,500,000 |
| Equity Raised | \$673,000 | \$1,037,500 | \$8,400 | \$636,300 | \$24,000 |
| Status | Open | Open | Open | Open | Open |
| PORTFOLIO | | | | | |
| Strategy | Net Lease | Net Lease | Net Lease | Net Lease | Net Lease |
| Sector | Diversified | Diversified | Diversified | Diversified | Industrial |
| Properties (#) | 50 | 35 | 1 | 18 | 3 |
| Square Feet | 3,581,000 | 3,449,000 | 84,000 | 4,275,000 | 290,000 |
| Occupancy | 100% | 100% | 100% | 100% | 100% |
| Remaining Lease Term | 13.3 | 12.3 | 9.6 | 14.1 | 6.8 |
| DIVERSIFICATION | | | | | |
| | Property Type | Property Type | Property Type | Property Type | Property Type |
| | Office 61% | Data Center 58% | Office 100% | Office 59% | Industrial 100% |
| | Industrial 31% | Med. Office 42% | | Retail 19% | |
| | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> |
| | England 52% | Dallas 19% | California 100% | Poland 26% | Washington 51% |
| | United States 34% | San Diego 13% | | Croatia 19% | Texas 49% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$503,800 | \$1,133,200 | \$23,900 | \$569,600 | \$23,500 |
| Liquidity Ratio | 34% | 11% | 7% | 34% | 14% |
| Leverage Ratio | 41% | 29% | 78% | 44% | 29% |
| Short-Term Debt Ratio | 1% | 25% | 100% | 2% | 0% |
| Variable Rate Debt Ratio | 16% | 22% | 100% | 21% | 100% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 7.10% | 7.00% | 6.00% | 6.25% | 4.50% |
| FFO Yield | 4.81% | 6.57% | Negative | 5.58% | 3.83% |
| FFO Payout Ratio | 149% | 107% | Negative | 112% | 160% |
| IPA MFFO Yield | 4.20% | 5.14% | N/A | 2.03% | 2.14% |
| IPA MFFO Payout Ratio | 171% | 136% | N/A | 248% | 287% |

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



| | ARC Daily Net Asset | Cole Real Estate Income Strategy | Dividend Cap. Diversified | Jones Lang LaSalle Income | RREEF Property |
|------------------------------|------------------------|-------------------------------------|------------------------------|------------------------------|----------------------|
| \$ in 000s | Value Trust | (Daily NAV) | Property Fund | Property Trust | Trust |
| OFFERING | | | | | |
| Effective Date | 8/15/11 | 12/6/11 | 1/27/06 | 10/1/12 | 1/3/13 |
| Offering Size (Current) | \$1,500,000 | \$3,500,000 | \$2,250,000 | \$3,000,000 | \$2,250,000 |
| Equity Raised | \$21,500 | \$78,600 | \$1,749,400 | \$196,900 | \$29,700 |
| Status | Open | Open | Open | Open | Open |
| PORTFOLIO | | | | | |
| Strategy | Net Lease | Net Lease | Hybrid | Hybrid | Hybrid |
| Sector | Diversified | Retail | Diversified | Diversified | Diversified |
| Properties (#) | 13 | 40 | 68 | 27 | 2 |
| Square Feet | 202,000 | 775,000 | 11,700,000 | 6,643,000 | 125,000 |
| Occupancy | 100% | 100% | 92% | 97% | 100% |
| Remaining Lease Term | 12.2 | 12.5 | 7.3 | N/A | 6.6 |
| DIVERSIFICATION | | | | | |
| | Property Type | <u>Tenant</u> | <u>Property Type</u> | <u>Property Type</u> | <u>Property Type</u> |
| | Industrial 66% | CVS 9% | Office 59% | Office 34% | Office 58% |
| | Retail 32% | Lowe's 8% | Retail 30% | Apartments 25% | Mixed-Use 42% |
| | <u>Tenant</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> |
| | FedEx 65% | Michigan 16% | New England 17% | South 44% | Illinois 58% |
| | Dollar General 13% | Texas 14% | | West 23% | Washington 42% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$32,800 | \$118,200 | \$2,688,300 | \$856,400 | \$29,200 |
| Liquidity Ratio | 3% | 1% | 4% | 5% | 9% |
| Leverage Ratio | 34% | 36% | 43% | 46% | 10% |
| Short-Term Debt Ratio | 0% | 100% | 45% | 14% | 100% |
| Variable Rate Debt Ratio | 0% | 100% | 23% | 28% | 100% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 6.22% | 5.51% | 3.50% | 4.30% | 4.95% |
| FFO Yield | 6.37% | 6.66% | 4.44% | 7.07% | Negative |
| FFO Payout Ratio | 97% | 82% | 73% | 52% | Negative |
| IPA MFFO Yield | 6.09% | N/A | N/A | N/A | N/A |
| IPA MFFO Payout Ratio | 102% | N/A | N/A | N/A | N/A |

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



| | ARC - Retail | Inland | ARC | CNL | NorthStar |
|-------------------------------|------------------|--------------------|----------------------|----------------------|--------------------|
| | Centers of | Real Estate | Healthcare | Healthcare | Healthcare |
| \$ in 000s | America | Income Trust | Trust II | Properties | Income |
| OFFERING | | | | | |
| Effective Date | 3/17/11 | 10/18/12 | 2/14/13 | 6/27/11 | 8/7/12 |
| Offering Size (Current) | \$1,500,000 | \$1,500,000 | \$1,700,000 | \$3,000,000 | \$1,000,000 |
| Equity Raised | \$206,300 | \$106,900 | \$545,600 | \$657,400 | \$210,800 |
| Status | Open | Open | Open | Open | Open |
| PORTFOLIO | | | | | |
| Strategy | Hybrid | Hybrid | Hybrid | Hybrid | Hybrid |
| Sector | Retail | Retail | Healthcare | Healthcare | Healthcare |
| Properties (#) | 3 | 16 | 10 | 73 | 9 |
| Square Feet/ Units | 546,000 | 591,000 | 224,000 | 3,101 units | 800,000 |
| Occupancy | 92% | 99% | 91% | 96% | 100% |
| Remaining Lease Term | 5.0 | 9.5 | 7.6 | 7.3 | 7.7 |
| DIVERSIFICATION | | | | | |
| | <u>Tenant</u> | Property Type | <u>Property Type</u> | <u>Property Type</u> | Property Type |
| | Toys'R'Us 10% | Retail Center 85% | Med. Office 89% | Sr. Living 72% | Assist. Living 45% |
| | Best Buy 9% | Net Lease 15% | Hospital 11% | Med. Office 20% | Indep. Living 41% |
| | <u>Geography</u> | <u>Tenant</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> |
| | Texas 53% | Dollar General 20% | Colorado 18% | Oregon 12% | Texas 28% |
| | Missouri 47% | LA Fitness 17% | Illinois 17% | Maryland 9% | Colorado 23% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$106,600 | \$99,100 | \$64,600 | \$1,085,800 | \$163,000 |
| Liquidity Ratio | 55% | 25% | 84% | 3% | 31% |
| Leverage Ratio | 59% | 38% | 0% | 61% | 37% |
| Short-Term Debt Ratio | 0% | 26% | 0% | 37% | 19% |
| Variable Rate Debt Ratio | 0% | 81% | 0% | 46% | 100% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate (Cash Only) | 6.40% | 6.00% | 6.80% | 4.00% | 6.75% |
| FFO Yield | 3.28% | 3.68% | 0.80% | 4.30% | 1.97% |
| FFO Payout Ratio | 195% | 161% | 856% | 92% | 334% |
| IPA MFFO Yield | 3.87% | N/A | 0.72% | 3.94% | 2.09% |
| IPA MFFO Payout Ratio | 166% | N/A | 946% | 101% | 324% |

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



| | Hartman Short-Term | United Realty | Hines Global | KBS REIT | KBS Legacy Partners |
|-----------------------------------|-----------------------|------------------|-------------------|------------------|------------------------|
| \$ in 000s | Income XX | Trust | REIT | III | Apartment REIT |
| OFFERING | | | | | • |
| Effective Date | 2/9/10 | 8/15/12 | 8/5/09 | 10/26/10 | 3/12/10 |
| Offering Size (Current) | \$200,000 | \$1,097,000 | \$3,500,000 | \$2,000,000 | \$2,000,000 |
| Equity Raised | \$64,500 | \$8,000 | \$2,641,000 | \$797,600 | \$197,000 |
| Status | Open | Open | Open | Open | Open |
| PORTFOLIO | | | | | |
| Strategy | Hybrid | Hybrid | Managed Income | Managed Income | Managed Income |
| Sector | Diversified | Diversified | Office | Office | Apartment |
| Properties (#) | 5 | 2 | 40 | 12 | 11 |
| Square Feet (Office)/ Units (Apt) | 726,000 | 139 Units | 13,533,000 | 5,010,000 | 3,039 Units |
| Occupancy | 76% | 100% | 95% | 90% | 93% |
| Remaining Lease Term | N/A | N/A | N/A | 5.3 | N/A |
| DIVERSIFICATION | | | | | |
| | Property Type | Property Type | Property Type | Property Type | <u>Property Type</u> |
| | Office 54% | Apartment 100% | Office 79% | Office 100% | Apartment 100% |
| | Retail 46% | | Retail 14% | | |
| | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> |
| | Texas 100% | New York 100% | U.S. 58% | Illinois 28% | Maryland 26% |
| | | | International 42% | Texas 25% | N. Carolina 18% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$71,300 | \$24,100 | \$4,299,700 | \$1,396,200 | \$408,300 |
| Liquidity Ratio | 1% | 1% | 4% | 5% | 6% |
| Leverage Ratio | 21% | 64% | 51% | 56% | 72% |
| Short-Term Debt Ratio | 100% | 5% | 50% | 3% | 5% |
| Variable Rate Debt Ratio | 100% | 0% | 61% | 21% | 0% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 7.00% | 7.37% | 6.32% | 6.50% | 5.93% |
| FFO Yield | 4.41% | 6.36% | 6.60% | 8.31% | 4.52% |
| FFO Payout Ratio | 159% | 114% | 92% | 77% | 142% |
| IPA MFFO Yield | 4.41% | 7.05% | 6.74% | 6.54% | 4.55% |
| IPA MFFO Payout Ratio | 159% | 103% | 94% | 99% | 141% |

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| | Apple | Carey | Lightstone | Moody | MVP |
|--------------------------|------------------|------------------|---------------------|-----------------|------------------|
| | REIT | Watermark | Value Plus | National | REIT |
| \$ in 000s | 10 | Investors | REIT II | REIT I | |
| OFFERING | | | | | |
| Effective Date | 1/19/11 | 12/20/13 | 2/17/09 | 4/15/09 | 9/15/12 |
| Offering Size (Current) | \$2,000,000 | \$935,000 | \$300,000 | \$1,000,000 | \$500,000 |
| Equity Raised | \$900,100 | \$605,800 | \$87,300 | \$41,400 | \$8,500 |
| Status | Open | Open | Open | Open | Open |
| PORTFOLIO | | | | | |
| Strategy | Managed Income | Managed Income | Managed Income | Managed Income | Managed Income |
| Sector | Hotel | Hotel | Hotel | Hotel | Parking/Storage |
| Properties (#) | 49 | 18 | 5 | 5 | 14 |
| Units | 6,188 | 3,967 | 613 | 587 | N/A |
| Occupancy | 70% | 71% | 60% | N/A | 96% |
| RevPAR (Hotels) | \$84 | \$107 | \$59 | N/A | N/A |
| DIVERSIFICATION | | | | | |
| | Property Type | Hotel Brand | Property Type | Property Type | Property Type |
| | Hotel 100% | Renaissance 15% | Hotel 100% | Hotels 100% | Office 71% |
| | | Hawks Cay 14% | | | Parking 18% |
| | Hotel Brand (#) | <u>Geography</u> | Hotel Brand (#) | Hotel Brand (#) | <u>Geography</u> |
| | Hilton Garden 11 | California 22% | TownPlace 3 | Hyatt Place 2 | Nevada 86% |
| | Homewood 10 | Illinois 15% | SpringHill Suites 1 | Hampton Inn 1 | |
| BALANCE SHEET | | | | | |
| Invested Assets | \$954,200 | \$889,800 | \$80,500 | \$84,100 | \$64,800 |
| Liquidity Ratio | 0% | 10% | 21% | 3% | 1% |
| Leverage Ratio | 22% | 63% | 30% | 68% | 55% |
| Short-Term Debt Ratio | 79% | 21% | 6% | 16% | 16% |
| Variable Rate Debt Ratio | 43% | 0% | 0% | 0% | 0% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 7.50% | 5.50% | 6.50% | 8.00% | 6.70% |
| FFO Yield | 7.91% | Negative | 4.03% | 6.27% | 1.85% |
| FFO Payout Ratio | 95% | Negative | 161% | 128% | 305% |
| IPA MFFO Yield | N/A | 0.13% | 3.57% | N/A | 1.85% |
| IPA MFFO Payout Ratio | N/A | 4191% | 182% | N/A | 305% |

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| | ARC | NorthStar | NorthStar | United | Resource |
|----------------------------|-------------------|--------------------------|-----------------------------|------------------|----------------------|
| ¢ := 000a | Realty Finance | Real Estate Income II | Real Estate Income Trust | Development | Real Estate |
| \$ in 000s OFFERING | Finance | Income II | Income Trust | Funding IV | Opportunity |
| | | | | | |
| Effective Date | 2/12/13 | 5/6/13 | 2010-2013 | 2009-2013 | 6/16/10 |
| Offering Size (Current) | \$2,000,000 | \$1,500,000 | N/A | N/A | \$750,000 |
| Equity Raised | \$73,500 | \$75,900 | \$1,002,800 | \$641,900 | \$648,500 |
| Status | Open | Open | Closed | Closed | Closed |
| PORTFOLIO | | | | | |
| Strategy | Debt | Debt | Debt | Debt | Opportunity |
| Sector | Diversified | Diversified | Diversified | Residential | Apartment |
| Properties/Investments (#) | 9 | 3 | 43 | 120 | 35 |
| Units | N/A | N/A | N/A | N/A | 10,121 units |
| Occupancy | N/A | N/A | N/A | N/A | N/A |
| Remaining Lease Term | N/A | N/A | N/A | N/A | N/A |
| DIVERSIFICATION | | | | | |
| | <u>Debt</u> | <u>Debt</u> | <u>Debt</u> | <u>Debt</u> | <u>Property Type</u> |
| | Mezzanine 82% | First Lien 100% | First Lien 74% | First Lien 70% | Apartment 100% |
| | Subordinated 18% | | Mezzanine 15% CMBS 9% | Second Lien 35% | |
| | <u>Borrower</u> | <u>Collateral</u> | Subordinated 3% | <u>Geography</u> | <u>Geography</u> |
| | Hotel 35% | Hotel 54% | | Texas 100% | Texas 21% |
| | Office 19% | Apartment 46% | | | Georgia 20% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$69,300 | \$135,500 | \$1,364,200 | \$547,600 | \$681,100 |
| Liquidity Ratio | 0% | 10% | 11% | 1% | 17% |
| Leverage Ratio | 11% | 61% | 46% | 7% | 42% |
| Short-Term Debt Ratio | 100% | 100% | 5% | 100% | 9% |
| Variable Rate Debt Ratio | 55% | 100% | 82% | 100% | 29% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 8.25% | 7.00% | 8.00% | 8.20% | 4.00% |
| FFO Yield | 4.90% | 0.50% | 7.28% | 8.05% | Negative |
| FFO Payout Ratio | 168% | 1359% | 108% | 102% | Negative |
| IPA MFFO Yield | 5.18% | 0.75% | 8.25% | 8.63% | Negative |
| IPA MFFO Payout Ratio | 159% | 939% | 97% | 95% | Negative |

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| \$ in 000s | American Realty | Cole Credit | Cole | Corporate | Industrial |
|--------------------------|--|---|---|--|---|
| | Capital Trust | Property | Corporate | Property Assoc. | Income |
| | V | Trust IV | Income Trust | 17 Global | Trust |
| OFFERING | | | | | |
| Capital Raise (Years) | 2013 | 2012-2014 | 2011-2013 | 2007-2013 | 2009-2013 |
| Equity Raised | \$1,557,400 | \$2,962,000 | \$1,939,900 | \$2,812,200 | \$2,086,900 |
| Current NAV/Share | N/A | N/A | N/A | \$9.50 | N/A |
| Status | Closed | Closed | Closed | Closed | Closed |
| PORTFOLIO | | | | | |
| Strategy | Net Lease | Net Lease | Net Lease | Net Lease | Net Lease |
| Sector | Retail | Retail | Diversified | Diversified | Industrial |
| Properties (#) | 443 | 405 | 82 | 429 | 297 |
| Square Feet | 12,400,000 | 12,700,000 | 16,000,000 | 40,000,000 | 57,600,000 |
| Occupancy | 100% | 99% | 100% | 100% | 94% |
| Remaining Lease Term | 10.4 | 12.1 | 11.8 | N/A | 5.2 |
| DIVERSIFICATION | | | | | |
| | Property Type Net Lease 100% | Property Type Disc. Store 13% Drugstore 11% | Property Type Office 76% Industrial 24% | Property Type Office 32% Warehouse 23% Retail 21% | Tenant Amazon.com 6% Home Depot 4% |
| | <u>Tenant</u> SunTrust 19% Sanofi US 12% | <u>Geography</u> California 12% Texas 11% | <u>Tenant</u> Amazon.com 8% Tesoro 8% | Industrial 16% Other 8% | Geography Phoenix 10% S. California 10% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$2,080,200 | \$2,467,400 | \$2,446,700 | \$4,631,800 | \$3,747,100 |
| Liquidity Ratio | 1% | 25% | 1% | 6% | 0% |
| Leverage Ratio | 37% | 30% | 32% | 42% | 51% |
| Short-Term Debt Ratio | 25% | 0% | 7% | 21% | 15% |
| Variable Rate Debt Ratio | 44% | 40% | 68% | 8% | 16% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 6.60% | 6.25% | 6.50% | 6.50% | 6.00% |
| FFO Yield | 5.87% | 4.35% | 6.62% | 5.45% | 6.17% |
| FFO Payout Ratio | 112% | 142% | 97% | 118% | 97% |
| IPA MFFO Yield | 5.36% | N/A | N/A | 5.01% | 5.17% |
| IPA MFFO Payout Ratio | 123% | N/A | N/A | 130% | 116% |

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



| \$ in 000s | Griffin Capital Essential Asset REIT | Global Income Trust | Inland American Real Estate | Lightstone Value Plus REIT | Summit Healthcare REIT |
|--|--|---------------------------|-----------------------------------|----------------------------------|------------------------------|
| OFFERING | | | | | |
| Capital Raise (Years) Equity Raised | 2009-2014 \$1,020,100 | 2010-2013 \$82,200 | 2005-2009 \$8,941,300 | 2006-2008 \$247,300 | 2006-2010 \$171,800 |
| Current NAV/Share | N/A | N/A | \$6.94 | \$11.80 | \$2.09 |
| Status | Closed | Closed | Closed | Closed | Closed |
| PORTFOLIO | | | | | |
| Strategy | Net Lease | Hybrid | Hybrid | Hybrid | Hybrid |
| Sector | Diversified | Diversified | Diversified | Diversified | Healthcare |
| Properties (#) | 46 | 9 | 272 | 38 | 11 |
| Square Feet | 10,736,000 | 1,308,000 | 24,973,000 | 3,100,000 | 331,000 |
| Occupancy | 90% | 100% | 91% | 88% | 100% |
| Remaining Lease Term | 7.9 | 6.4 | N/A | N/A | N/A |
| DIVERSIFICATION | | | | | |
| | Property Type | <u>Property Type</u> | <u>Property Type</u> | <u>Property Type</u> | <u>Property Type</u> |
| | Office 87% | Office 41% | Hotel 49% | Hotel 33% | Healthcare 100% |
| | Industrial 13% | Industrial 39% | Retail 29% | Apartment 31% | |
| | | | Apartment 7% | Retail 21% | |
| | <u>Geography</u> | <u>Geography</u> | Non-Core 15% | Industrial 15% | <u>Geography</u> |
| | California 12% | Texas 52% | | | Oregon 35% |
| | Ohio 11% | | | | N. Carolina 30% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$1,401,000 | \$121,900 | \$10,420,700 | \$634,800 | \$143,400 |
| Liquidity Ratio | 14% | 8% | 9% | 10% | 11% |
| Leverage Ratio | 36% | 59% | 40% | 46% | 37% |
| Short-Term Debt Ratio | 53% | 46% | 34% | 78% | 39% |
| Variable Rate Debt Ratio | 45% | 0% | 27% | 28% | 100% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 6.75% | 6.50% | 5.00% | 7.00% | 0.00% |
| FFO Yield | 7.47% | 5.55% | 4.91% | 7.96% | Negative |
| FFO Payout Ratio | 90% | 115% | 102% | 87% | N/A |
| IPA MFFO Yield | 6.95% | 3.04% | N/A | 6.67% | Negative |
| IPA MFFO Payout Ratio | 97% | 214% | N/A | 105% | N/A |

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



| | Griffin-American | Sentio | Landmark | Monogram | Steadfast |
|--------------------------|------------------|----------------------|------------------|----------------------|------------------|
| | Healthcare | Healthcare | Apartment | Residential | Income |
| \$ in 000s | REIT II | Properties | Trust | Trust | REIT |
| OFFERING | | | | | |
| Capital Raise (Years) | 2009-2013 | 2008-2011 | 2006-2010 | 2008-2011 | 2010-2013 |
| Equity Raised | \$2,948,400 | \$125,300 | \$219,200 | \$1,505,500 | \$755,700 |
| Current NAV/Share | \$10.22 | \$11.63 | \$8.15 | \$10.03 | N/A |
| Status | Closed | Closed | Closed | Closed | Closed |
| PORTFOLIO | | | | | |
| Strategy | Hybrid | Hybrid | Managed Income | Managed Income | Managed Income |
| Sector | Healthcare | Healthcare | Apartment | Apartment | Apartment |
| Properties (#) | 286 | 22 | 79 | 54 | 65 |
| Square Feet/ Units | 11,111,000 | 1,361,000 | 23,991 units | 9,153 units | 16,271 units |
| Occupancy | 96% | N/A | 95% | 95% | 94% |
| Remaining Lease Term | 9.4 | N/A | N/A | N/A | N/A |
| DIVERSIFICATION | | | | | |
| | Property Type | <u>Property Type</u> | Property Type | <u>Property Type</u> | Property Type |
| | Med. Office 44% | Sr. Living 88 | Apartment 100% | Apartment 100% | Apartment 100% |
| | Sr. Housing 30% | Net Lease 10% | | | |
| | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography (#)</u> | <u>Geography</u> |
| | U.K 15% | Texas 24% | Dallas 27% | California 8 | Texas 43% |
| | | Illinois 17% | Atlanta 12% | Texas 6 | Oklahoma 11% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$3,008,700 | \$266,700 | \$1,865,000 | \$2,711,000 | \$1,566,200 |
| Liquidity Ratio | 1% | 8% | 0% | 10% | 3% |
| Leverage Ratio | 16% | 68% | 63% | 38% | 66% |
| Short-Term Debt Ratio | 56% | 25% | 52% | 27% | 6% |
| Variable Rate Debt Ratio | 36% | 17% | 34% | 7% | 52% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 6.65% | 5.00% | 3.00% | 3.50% | 7.00% |
| FFO Yield | 6.08% | 7.89% | 2.11% | 3.05% | 4.47% |
| FFO Payout Ratio | 110% | 63% | 142% | 113% | 158% |
| IPA MFFO Yield | 5.63% | 7.47% | N/A | 3.13% | 5.02% |
| IPA MFFO Payout Ratio | 118% | 67% | N/A | 110% | 139% |

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



| | Hines | KBS | KBS | Signature | TIER |
|--------------------------|------------------|----------------------|----------------------|------------------|------------------|
| | REIT | REIT | REIT II | Office | REIT |
| \$ in 000s | | | | REIT | |
| OFFERING | | | | | |
| Capital Raise (Years) | 2004-2009 | 2006-2008 | 2008-2010 | 2010-2013 | 2003-2008 |
| Equity Raised | \$2,172,700 | \$1,760,000 | \$1,892,700 | \$511,000 | \$2,469,800 |
| Current NAV/Share | \$6.40 | \$4.45 | \$10.29 | N/A | \$4.20 |
| Status | Closed | Closed | Closed | Closed | Closed |
| PORTFOLIO | | | | | |
| Strategy | Managed Income | Managed Income | Managed Income | Managed Income | Managed Income |
| Sector | Office | Office | Office | Office | Office |
| Properties (#) | 39 | 417 | 28 | 13 | 38 |
| Square Feet | 19,779,000 | 10,700,000 | 11,600,000 | 2,624,000 | 15,500,000 |
| Occupancy | 86% | 83% | 93% | 99% | 85% |
| Remaining Lease Term | N/A | 5.5 | 3.9 | 5.8 | N/A |
| DIVERSIFICATION | | | | | |
| | Property Type | <u>Property Type</u> | <u>Property Type</u> | <u>Tenant</u> | Property Type |
| | Office 91% | GKK Assets 53% | Office 95% | State Farm 14% | Office 100% |
| | Retail 7% | Office 37% | Industrial 5% | Time Warner 13% | |
| | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> | <u>Geography</u> |
| | Los Angeles 18% | N. Carolina 10% | Illinois 19% | Houston 19% | Texas 32% |
| | Dallas 13% | | California 18% | Atlanta 17% | Illinois 17% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$2,481,300 | \$2,088,000 | \$2,978,900 | \$676,200 | \$3,424,300 |
| Liquidity Ratio | 3% | 10% | 10% | 1% | 12% |
| Leverage Ratio | 47% | 40% | 49% | 24% | 43% |
| Short-Term Debt Ratio | 68% | 53% | 83% | 40% | 85% |
| Variable Rate Debt Ratio | 45% | 22% | 15% | 55% | 2% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 2.90% | 0.00% | 6.50% | 6.00% | 0.00% |
| FFO Yield | 3.32% | 1.31% | 8.38% | 6.96% | 1.93% |
| FFO Payout Ratio | 80% | N/A | 76% | 86% | N/A |
| IPA MFFO Yield | 2.88% | 0.83% | 7.09% | N/A | 1.53% |
| IPA MFFO Payout Ratio | 101% | N/A | 92% | N/A | N/A |

Key Metric Definitions: Equity Raised includes reinvested dividends and redemptions. Invested Assets includes direct real estate, notes, securities, and real estate joint ventures at initial acquisition cost. Liquidity Ratio is cash divided by total assets. Leverage Ratio is debt financing divided by Invested Assets. Short-Term Debt Ratio is debt scheduled to mature within the next three years. Variable Rate Debt Ratio is the percent of debt subject to variable or floating interest rates. Distribution Rate is annualized distribution based on current offering price. FFO Yield is funds from operation, adjusted for acquisition expenses, divided by current equity. IPA MFFO is modified funds from operation per guidelines established by an industry group - IPA. Several non-listed REITs do not disclose IPA MFFO nor provide components to calculate IPA MFFO. FFO Payout Ratio & IPA MFFO Payout Ratio is distributions declared divided by FFO or IPA MFFO.



| | Phillips-Edison | Strategic | Apple | CNL | Strategic |
|--------------------------|------------------|----------------------|-----------------|-----------------------------|------------------|
| | ARC Shopping | Realty | Hospitality | Lifestyle | Storage |
| \$ in 000s | Center REIT | Trust | REIT | Properties | Trust |
| OFFERING | | | | | |
| Capital Raise (Years) | 2010-2014 | 2009-2013 | 2007-2010 | 2004-2011 | 2008-2013 |
| Equity Raised | \$1,757,800 | \$108,300 | \$1,860,300 | \$2,633,800 | \$513,100 |
| Current NAV/Share | N/A | \$10.60 | \$10.10 | \$6.85 | \$10.79 |
| Status | Closed | Closed | Closed | Closed | Closed |
| PORTFOLIO | | | | | |
| Strategy | Hybrid | Hybrid | Managed Income | Managed Income | Managed Income |
| Sector | Retail | Retail | Hotel | Other | Storage |
| Properties/ Loans (#) | 100 | 16 | 188 | 145 | 125 |
| Square Feet/Rooms/Units | 10,529,000 sf | 1,521,000 sf | 23,489 rooms | N/A | 79,455 units |
| Occupancy | 95% | 87% | 74% | N/A | 84% |
| Remaining Lease Term | 6.3 | 7.0 | N/A | N/A | N/A |
| DIVERSIFICATION | | | | | |
| | <u>Tenant</u> | <u>Property Type</u> | Property Type | <u>Property Type</u> | Property Type |
| | Publix 9% | Retail 100% | Hotels 100% | Ski Resorts 25% | Storage 100% |
| | Kroger 7% | | | Attractions 22% Golf 19% | |
| | <u>Geography</u> | <u>Geography</u> | Hotel Brand (#) | Sr. Housing 16% | <u>Geography</u> |
| | Georgia 13% | California 27% | Courtyard 34 | Other 18% | California 15% |
| | Florida 10% | | Hampton Inn 32 | | Georgia 13% |
| BALANCE SHEET | | | | | |
| Invested Assets | \$1,524,700 | \$184,200 | \$3,942,500 | \$3,374,500 | \$724,200 |
| Liquidity Ratio | 14% | 2% | 2% | 3% | 3% |
| Leverage Ratio | 18% | 65% | 18% | 37% | 54% |
| Short-Term Debt Ratio | 54% | 41% | 39% | 39% | 42% |
| Variable Rate Debt Ratio | 0% | 3% | 21% | 30% | 7% |
| DISTRIBUTIONS | | | | | |
| Distribution Rate | 6.70% | 2.00% | 6.50% | 4.25% | 6.50% |
| FFO Yield | 4.61% | Negative | 6.18% | 2.67% | 3.98% |
| FFO Payout Ratio | 145% | Negative | 109% | 154% | 161% |
| IPA MFFO Yield | 4.23% | Negative | N/A | 2.39% | 4.13% |
| IPA MFFO Payout Ratio | 158% | Negative | N/A | 178% | 157% |

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